

Telemarketing

We help you close the gap between your call center agents and your customers.

Today's consumers demand a highly personalized customer experience. NobelBiz can help your agents deliver the individualized customer experience that will improve your results. With our world-class technology, we help you reach the right contacts more often, more quickly, and more efficiently.

With new regulations that make consumers more difficult to reach, the telesales industry faces more obstacles than ever before. Our flexible, scalable services are designed for full compatibility with your current systems so that you can combine the best of our technology with the best of yours.

Top telesales contact centers choose NobelBiz because our hosted call center solutions save time, reduce costs, increase contact rates, and improve the bottom line.



Unify Operations With A Single, Hosted Call Center Solution

- As a NobelBiz customer, you have exclusive access to our award-winning, best-in-class enhanced contact center carrier technologies. Our unique, cloud-based system improves your contact center operations from start to finish. With our sophisticated call center reporting, you can quickly and easily track, measure, and report your improved results. Our reporting tools provide valuable insight into you contact center's performance, from ongoing campaigns to *individual agents*.

Save Time With Predictive Dialing and Dynamic Call Routing

- Eliminate wasted time with our predictive dialer system, which includes **preview dialing, progressive dialing, and predictive dialing**. All of our dialing modes use **call progress analysis**, which means disconnected numbers, busy tones, answer machines, and unanswered calls never reach your agents.
- Route calls through your preferred locations both internally and externally with our SMRTTouch™ dynamic call routing.** With SMRTTouch™, your agents can work together—even when they are thousands of miles apart. SMRTTouch™ is a Technovation award-winning, cloud-based routing solution that allows inbound call centers to make more efficient use of their resources and increase the reliability of their own services.
- In complex contact center environments, our **Unified Agent Desktop** is essential. We help your agents quickly and easily navigate a wide variety of applications.

Increase Profits and Contacts Rates with LocalTouch®

- NobelBiz's patented award-winning caller ID management solution, **LocalTouch®**, helps you **increase your contact rates by a minimum of 30%** and increases your profit margin with **minimal or no increase in incremental costs**. Ensure that your agents' calls are answered by using a customized local area code that is more familiar to your contacts—which means they are more likely to answer on the first call, and even more likely to call you back. When contacts return your calls, the appropriate information will immediately appear on your agent's screen, making the process simple and efficient for everyone involved.

Protect Yourself And Your Customers With Compliance Technologies

- With laws and regulations changing frequently, our skilled industry attorneys constantly work to ensure that you never have to think twice about new regulations. Because our automated **Shield of Compliance Technologies** provide the call center tools you need to easily assess and maintain compliance, you can spend your time and energy increasing your revenue.
- Automate your compliance by using our TCPA-compliant contact solution, **SingleTouch™**. LocalTouch® and SingleTouch™ combine the best technologies so that you can address the TCPA requirement and maximize your productivity at the same time. Prevent cell phone calling violations with NobelBiz's patented **MobileTouch™** technology. Prevent time zone violations with our patented **RightTouch™** technology, which also offers a frequency filter for call attempts. Help raise the standards of the call center industry and end the illegal abuse of robocalling with our cloud technology solution, **DragonNet™**.

Are you ready to join the top telesales organizations that use NobelBiz's world-class call center technologies to drive their success? Contact us to learn more.

Testimonial

We started using the BetterWRX solutions and the NobelBiz patented LocalTouch® service with 20% of our agents as a test and after 30 minutes of testing we decided to move all of our agents to the BetterWRX platform as quickly as possible. It was an overwhelming difference between the two solutions in performance. We have increased our weekly revenues by an amazing 60% by simply using the BetterWRX solutions with the patented LocalTouch®. I'm so pleased with their solutions and their topnotch technical support, that I have referred two other call centers to BetterWRX. I highly recommend NobelBiz products, including their BetterWRX platform to call centers that want to see an increase in sales and experience the best support we have had with any company.

Call Today: (800) 986-6235

[Request More Information](#)



LocalTouch®
Caller ID Management

SingleTouch™
TCPA Compliant Contact Solution

MobileTouch™
Prevents Cell Phone Calling
Violations

RightTouch™
Prevents Time Zone Violations
Frequency Filter for Call Attempts